

**Ingenuity
in Flight.**

AERO
PERSPECTIVES2017
par/by **BOMBARDIER**

C SERIES PROGRAM UPDATE

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Director, C Series Program



BOMBARDIER

A DIVERSIFIED CUSTOMER BASE



350+ ORDERS

INCLUDING

VARIOUS
BUSINESS MODELS

KEY ALLIANCES
& GROUPS

MATURE & GROWTH
MARKETS

CONTINUING THE MOMENTUM



10th C Series
Delivery in Q1



SWISS First CS300
Delivery



CS100/300 Certification
by CAAC



ETOPS 120/180min
Type Approval

2017



2018

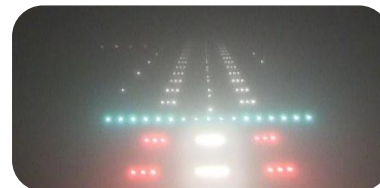
LCY Steep Approach
Certification and Validation



Korean Air First
C Series Delivery



CAT III
Autoland Certification



TIMELINE NOT TO SCALE

18 C Series delivered as of September 6, 2017

EXPANDING GLOBAL PRESENCE

1st OPERATOR IN
ASIA

DELIVERY
H2 2017

**READY
FOR EIS**
WITH ON-SITE SUPPORT

CERTIFIED
BY KOREAN CIVIL
AVIATION



BOMBARDIER

THE FUTURE OF LCY

CS100 STARTED COMMERCIAL FLIGHTS INTO LCY ON AUG. 8TH

**LARGEST
AIRCRAFT
@ LCY**

**275%
MORE RANGE**

**25%
MORE SEATS**



Runway Length 3,934 ft. (1,199 m)



2,200 NM

CERTIFIED

BOMBARDIER

WORLD RECORD FOR TURNAROUND FOR THE FIRST COMMERCIAL FLIGHT

50 MINUTES
FROM FERRY FLIGHT
TO REVENUE SERVICE

**Delivery to
airBaltic**
Jul 20

**Landing
@ RIX**
Jul 21 @ 8h15 UTC

**1st Revenue
Flight RIX-ZRH**
Jul 21 @ 9h05 UTC

Image courtesy of airBaltic ©
YMX-RIX flight not included

BOMBARDIER

AIRBALTIC TO LAUNCH LONGEST ROUTE WITH CS300

Abu Dhabi

✈ Starting from October 29

BOOK NOW



*"We are delighted to link Latvia and the UAE with **our brand-new Bombardier CS300** that fly longer distances and reach airports that we were not able to serve with our fleet before.*

– Martin Gauss, Chief Executive Officer of airBaltic

RIGA – ABU DHABI

UP TO **2,500** NM*

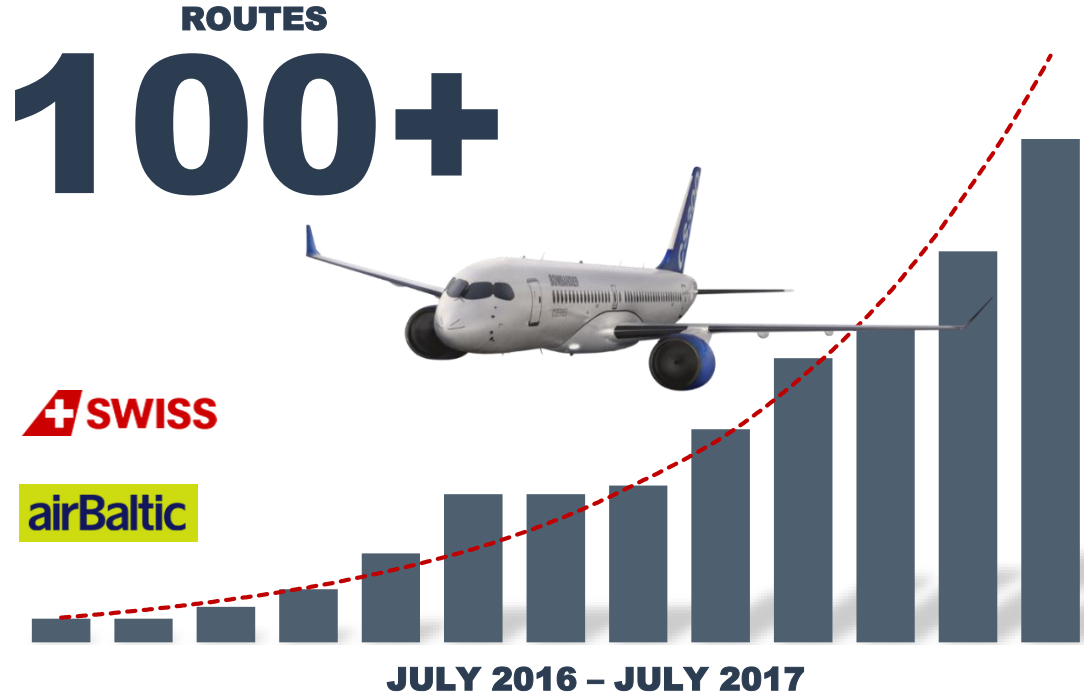
6 HRS
FLIGHT TIME

145 PAX

EXCEPTIONAL IN-SERVICE PERFORMANCE



ROBUST AIRCRAFT EIS DRIVING EXCEPTIONAL ROUTE EXPANSION



SUCCESSFUL ENTRY INTO SERVICE

18 AIRCRAFT
IN SERVICE

OVER **16,000**
REVENUE FLIGHTS

OVER **1.5** MILLION
PASSENGERS

UP TO **100**
REVENUE FLIGHTS/DAY

UP TO
10 LEGS/DAY

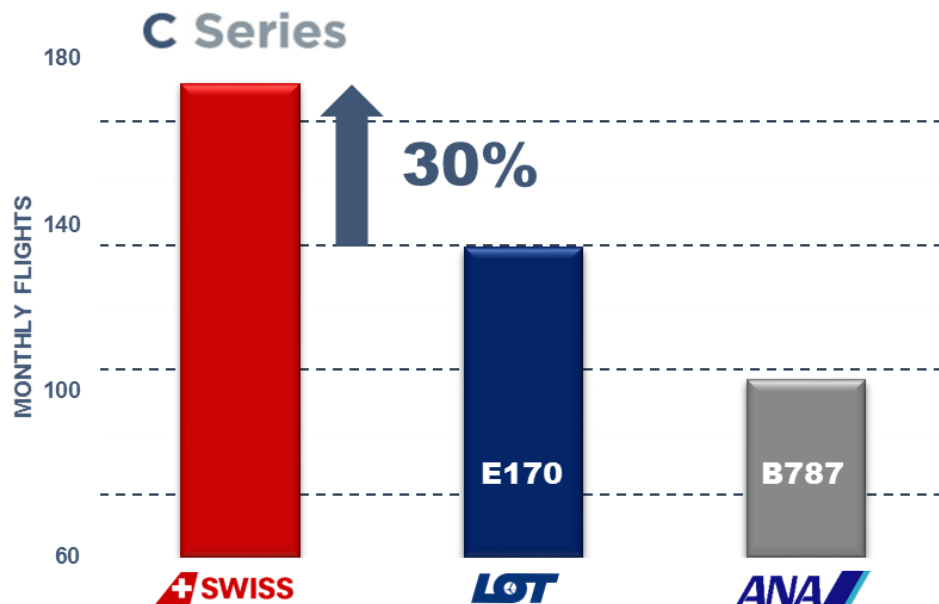
UP TO **17** FH / DAY
PER AIRCRAFT

Baltic

BOMBARDIER

As of September 2017

HIGHLY DEPENDABLE RIGHT FROM THE START



HIGHEST UTILIZATION

AT ENTRY-INTO-SERVICE

Utilization during first full month after EIS
ANA 787 was used on short haul domestic flights only in the first months

BOMBARDIER

C SERIES HIGH UTILIZATION

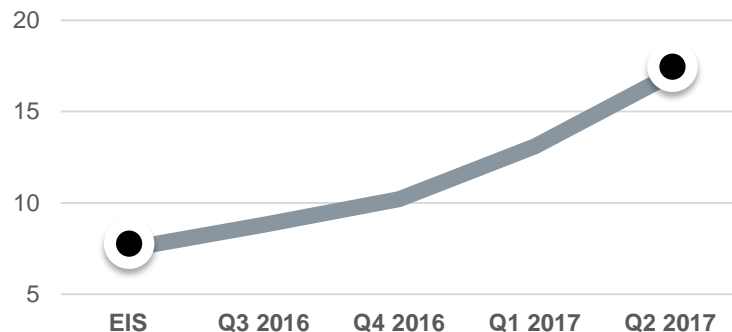
UP TO **17** FH / DAY
PER AIRCRAFT

74 MINUTES
AVERAGE FLIGHT TIME

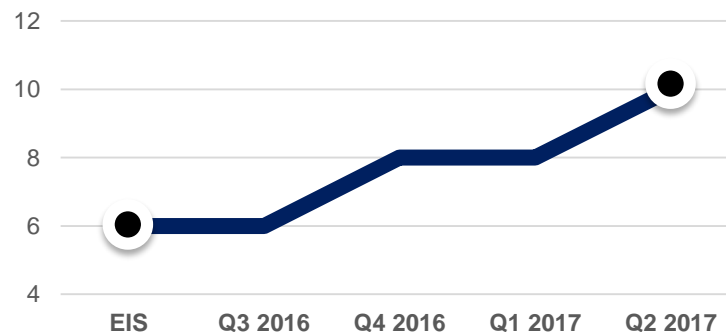
UP TO **10** LEGS/DAY

AS LOW AS **35** MINUTES
TURNAROUND TIME

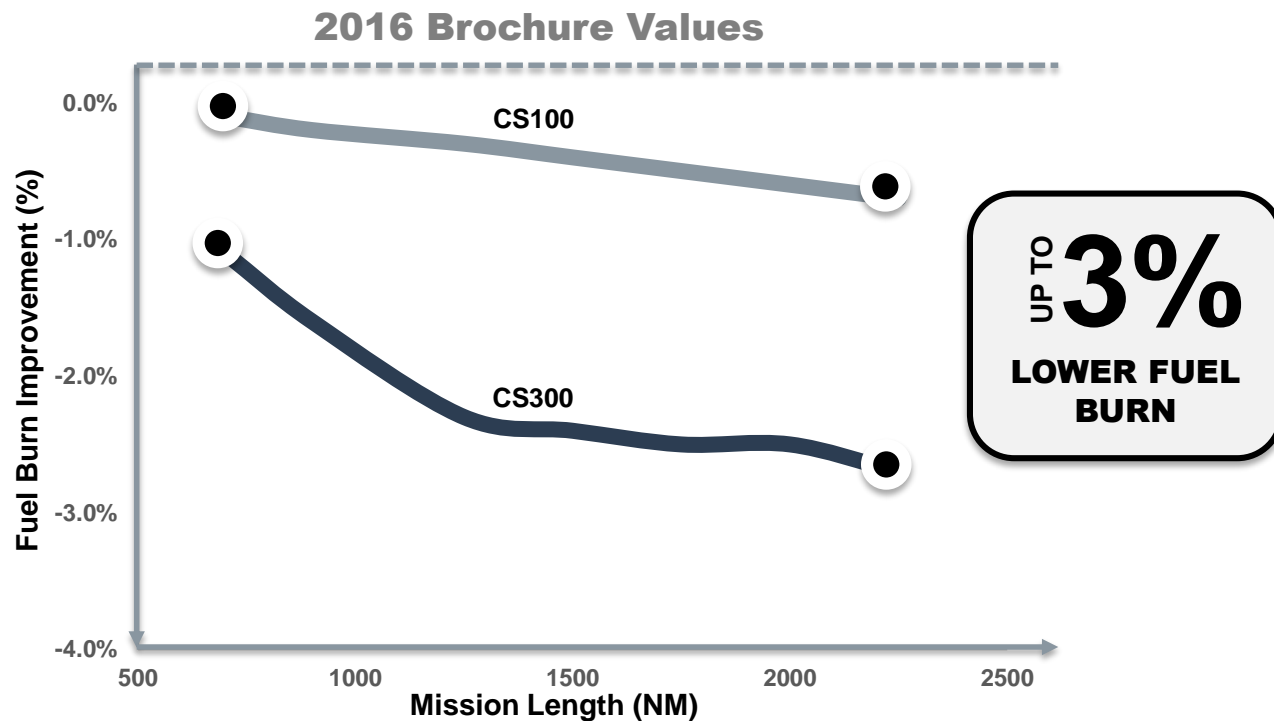
Max Flight Hours



Max Flight Cycles



FUEL BURN BETTER THAN BROCHURE VALUES



TOTAL SAVINGS

\$ 800,000

**OVER THE LIFE OF THE
AIRCRAFT**

EASY MAINTENANCE, LESS DOWNTIME

20+

A-CHECKS

**Completed in
less than
3 HOURS**

**“very easy to follow
compared to other
type aircraft”**



MULTIPLE
A-CHECKS
COMPLETED

**NO
FINDINGS**

BOMBARDIER

A SUCCESSFUL PROGRAM BY ALL MEASURES



**EXCEPTIONAL
ENTRY INTO SERVICE**



**FUEL BURN
BETTER THAN EXPECTED**



**1.5+ MILLION PASSENGERS,
16,000+ FLIGHTS, 100+ ROUTES**

BOMBARDIER

WE ARE JUST AT THE BEGINNING



**While others are writing
their last chapter,**

**Our story is just
beginning...**